

## Clients

Thanks to the good development of our projects we have had the satisfaction of working for several clients, both national and foreign: in food, chemical and pharmaceutical industry, as well as in urban developments, municipalities, government agencies, vacation centers, restaurants, toll booths, among others; always proposing the best option and adapting to the demands of the market, fully meeting the expectation of quality of our customers.

IBTech® has dabbled in a competitive way, both in Mexico and in several countries in Latin America: Argentina, Chile, Colombia, Costa Rica, Ecuador, Honduras, Nicaragua and Peru.

### ¿Qué residuos tratamos?

- Agua residual municipal
- Agua residual industrial
- Residuos sólidos
- Gases

### ¿Qué tipo de proyectos podemos realizar?

- Consultoría
- Proyecto ejecutivo
- Proyecto llave en mano
- Operación
- Rehabilitación y/o ampliación de plantas
- Plantas piloto
- Microplantas
- Cooperación

### ¿Qué tipo de tecnología ofrecemos?

- Procesos anaerobios de alta tasa
- Procesos anaerobios convencionales
- Procesos aerobios/anóxicos
- Sistemas para pequeña y mediana escala
- Procesos para residuos sólidos y lodos
- Procesos para gases

### ¿Dónde hemos realizado proyectos?

- México
- Chile
- Colombia
- Argentina
- Costa Rica
- Ecuador
- Honduras
- Nicaragua
- Perú

¿Quiénes han sido nuestros clientes?

- Industria



- Gobierno



- Academia



- Cooperación interna



NO	CLIENT	ACTIVITY	LOCATION	YEAR	DESCRIPTION
1	Grupo Industrial Bimbo (Ricolino)	Baking/confectionery	San Luis Potosí, Mexico	1997	Turnkey project/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
2	Tereftalatos Mexicanos (Grupo Petrotremex)	Chemicals	Veracruz, Mexico	1997	Engineering/ Installation&Start-up superv./ Industrial ww/ Anaerobic lagoon/
3	Quechultenango	Municipal water	Guerrero, Mexico	1997	Turnkey project/ Municipal ww/ UASB/ Biogas handling/
4	Colotlipa	Municipal water	Guerrero, Mexico	1997	Turnkey project/ Municipal ww/ UASB/ Biogas handling/
5	Compañía Cervecerías Unidas	Brewer	Temuco, Chile	1999	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
6	UNAM - Instituto de Ingeniería - Dirección General de Obras	University	Mexico City, Mexico	1999	Engineering/ Odours control/
7	Cervecería Cuauhtémoc Moctezuma	Brewer	Baja California Norte, Mexico	2001	Consultancy/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
8	Grupo Industrial Bimbo (Barcel)	Baking/fried foods	Durango, Mexico	2001	Turnkey project/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
9	Compañía Cervecerías Unidas	Brewer	Santa Fé, Argentina	2001	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Biogas handling/
10	Grupo FEMSA, Coca Cola de Mexico	Soft drinks	Chiapas, Mexico	2001	Consultancy/ Industrial ww/ Aerobic treatment/
11	Grupo FEMSA, Coca Cola de Mexico	Soft drinks	Estado de Mexico, Mexico	2001	Consultancy/ Industrial ww/ Aerobic treatment/
12	Grupo FEMSA, Coca Cola de Mexico	Soft drinks	Tabasco, Mexico	2001	Consultancy/ Industrial ww/ Aerobic treatment/
13	Boehringer Ingelheim Promeco	Pharmaceutical	Mexico City, Mexico	2002	Turnkey project/ Industrial ww/ Anaerobic lagoon/ Aerobic treatment/
14	Compañía Mexicana de Aguas	Municipal water	Estado de Mexico, Mexico	2002	Consultancy/ Municipal ww/ UASB/ Aerobic treatment/ Biogas handling/
15	Aguas Tratadas del Potosí	Municipal water	San Luis Potosí, Mexico	2002	Consultancy/ Municipal ww/ UASB/ Aerobic treatment/ Biogas handling/
16	Cervecería Cuauhtémoc Moctezuma	Brewer	Guadalajara, Mexico	2003	Turnkey project/ Upgrading and rehabilitation/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
17	Cervecería Cuauhtémoc Moctezuma	Brewer	Estado de Mexico, Mexico	2003	Consultancy/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
18	Laboratorios PISA	Pharmaceutical	Mexico City, Mexico	2003	Consultancy/ Installation&Start-up superv./ Industrial ww/ Aerobic treatment/
19	Comunidad Económica Europea	International cooperation	Mexico City, Mexico	2003	Consultancy/ Pilot Plant/ International Cooperation/ Industrial ww/ Anaerobic digester/ Aerobic treatment/
20	Casa-habitación en Valle de Bravo	Municipal water	Estado de Mexico, Mexico	2003	Turnkey project/ Micro-P16plant/ Municipal ww/ Aerobic treatment/ Odours control/
21	Sistema de Agua Potable y Alcantarillado de León	Municipal water	Guanajuato, Mexico	2004	Engineering/ Municipal ww/ Aerobic treatment/
22	Cervecería Leona	Brewer	Tacancipá, Colombia	2004	Consultancy/ Industrial ww/ UASB/ Biogas handling/
23	Gran Flamenco Xcaret	Tourism/municipal water	Quintana Roo, Mexico	2004-today	Turnkey project/ Operation/ Upgrading and rehabilitation/ Municipal ww/ Aerobic treatment/
24	Cervecería Cuauhtémoc Moctezuma	Brewer	Puebla, Mexico	2005	Turnkey project/ Upgrading and rehabilitation/ Industrial ww/ UASB/ Biogas handling/
25	Cervecería Cuauhtémoc Moctezuma	Brewer	Estado de Mexico, Mexico	2005	Consultancy/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/

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26	Frigorífico y Empacadora de Tabasco	Livestock	Tabasco, Mexico	2005	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
27	Casa-habitación en el Pedregal	Municipal water	Mexico City, Mexico	2005	Turnkey project/ Micro-P16plant/ Municipal ww/ Aerobic treatment/ Odours control/
28	Cervecería Cuauhtémoc Moctezuma	Brewer	Baja California Norte, Mexico	2006	Engineering/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
29	Buenaventura Grupo Pecuario	Livestock	Chiapas, Mexico	2006	Engineering/ Installation&Start-up superv./ Industrial ww/ Solid waste/ UASB/ Aerobic treatment/ Biogas handling/
30	Sistema de Agua Potable y Alcantarillado de León	Municipal water	Guanajuato, Mexico	2006	Engineering/ Industrial ww/ UASB/ Anaerobic digester/ Aerobic treatment/ Biogas handling/
31	Boehringer Ingelheim Promeco	Pharmaceutical	Mexico City, Mexico	2006-2009	Operation/ Industrial ww/ Anaerobic lagoon/ Aerobic treatment/
32	Hotel Allegro Cozumel	Tourism/municipal water	Quintana Roo, Mexico	2006-2013	Turnkey project/ Operation/ Upgrading and rehabilitation/ Municipal ww/ Aerobic treatment/
33	Roma Stronger	Municipal water	Veracruz, Mexico	2007	Engineering/ Municipal ww/ UASB/ Aerobic treatment/ Biogas handling/
34	FYPASA Construcciones	Water sanitation company	Guanajuato, Mexico	2007	Turnkey project/ Pilot Plant/ Industrial ww/ UASB/ Anaerobic digester/ Aerobic treatment/ Biogas handling/
35	Ingeniería y Equipos para Aguas S.A.	Water equipment supplier	Mexico	2007	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Biogas handling/
36	EcoRed S.A.	Consultancy for sustainable development	Mexico City, Mexico	2007	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Biogas handling/
37	Universidad Autónoma de Chapingo	Institution of higher education	Estado de Mexico, Mexico	2007	Engineering/ Municipal ww/ UASB/ Biogas handling/
38	Frigorífico y Empacadora de Tabasco	Livestock	Tabasco, Mexico	2007	Operation/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
39	Grupo Industrial Bimbo (Marinela)	Baking	Mexico City, Mexico	2008	Turnkey project/ Upgrading and rehabilitation/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
40	Probiomed S.A. de C.V.	Pharmaceutical	Estado de Mexico, Mexico	2008	Turnkey project/ Industrial ww/ EGSB/ Aerobic treatment/ Odours control/ Biogas handling/
41	Restaurante SUD 777	Restaurant	Mexico City, Mexico	2008	Turnkey project/ Municipal ww/ UASB/ Aerobic treatment/ Odours control/ Biogas handling/
42	Grupo Pepsico (a través de Veolia Water Mexico)	Soft drinks	Chiapas, Mexico	2008	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
43	Nestlé Querétaro	Food and beverage	Querétaro, Mexico	2008	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Biogas handling/
44	BEFESA CTA	Metal waste	Managua, Nicaragua	2008	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Biogas handling/
45	BEFESA CTA	Metal waste	Managua, Nicaragua	2008	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Biogas handling/
46	Comisión Europea para América Central PNUD	International cooperation	Tegucigalpa, Honduras	2008	Consultancy/ International Cooperation/ Municipal ww/ Anaerobic digester/ Biogas handling/
47	Sistema Ambiental Nacional	Water management	Mexico City, Mexico	2009	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Anaerobic digester/ Biogas handling/
48	Tequila Sauza/PTAR Tequila	Spirits industry	Jalisco, Mexico	2009	Consultancy/ Industrial ww/ Anaerobic digester/ Aerobic treatment/
49	Industria Licorera de Caldas (Colombia) Licores y destilados	Liquor and spirits	Manizales, Colombia	2009	Consultancy/ Industrial ww/ Anaerobic digester/ Aerobic treatment/
50	SODES Mexico S.A. de C.V.	Dairy waste consultant	Hidalgo, Mexico	2009	Consultancy/ Industrial ww/ Solid waste/ UASB/ Anaerobic digester/ Biogas handling/

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51	Compañía Cervecerías Unidas	Brewer	Santiago, Chile	2010	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Odours control/ Biogas handling/
52	Bacardí	Liquor industry	Estado de Mexico, Mexico	2010	Consultancy/ Industrial ww/ Anaerobic digester/ Aerobic treatment/
53	LALA Aguascalientes	Dairy products	Aguascalientes, Mexico	2011	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Biogas handling/
54	Atlatic Grupo Mitsui	Water sanitation company	Querétaro, Mexico	2011	Consultancy/ Municipal ww/ Anaerobic digester/ Aerobic treatment/
55	Productora Nacional de Alimentos PRONACA	Food	Ecuador	2011	Consultancy/ Solid waste/ Anaerobic digester/ Aerobic treatment/
56	Schwager Energy (Chile)	Mining	Purranque, Chile	2011	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
57	Schwager Energy (Chile)	Mining	Puerto Octay, Chile	2011	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
58	Jugos del Valle	Beverages	Estado de Mexico, Mexico	2011	Turnkey project/ Micro-P16plant/ Municipal ww/ Aerobic treatment/
59	José Cuervo/PTAR Camichines licores y destilados	Liquor and spirits	Jalisco, Mexico	2012	Consultancy/ Industrial ww/ Anaerobic digester/ Aerobic treatment/
60	Polímeros y Derivados (León Guanajuato)	Chemical industry	Guanajuato, Mexico	2012	Consultancy/ Industrial ww/ Aerobic treatment/
61	Instituto de Ingeniería UNAM	University	Mexico City, Mexico	2012	Turnkey project/ Micro-P16plant/ Municipal ww/ Aerobic treatment/
62	Instituto de Ciencias del Mar y Limnología UNAM	University	Campeche, Mexico	2012	Turnkey project/ Micro-P16plant/ Municipal ww/ Aerobic treatment/
63	Grupo FEMSA, Coca Cola de Mexico	Soft drinks	Mexico City, Mexico	2013	Turnkey project/ Odours control/
64	LALA Aguascalientes	Dairy products	Aguascalientes, Mexico	2013	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/
65	Luz Ecológica de Juárez SELICSA	Organic waste collector	Chihuahua, Mexico	2013	Engineering/ Solid waste/ Anaerobic digester/ Aerobic treatment/
66	CONAGUA Subdirección General de Agua Potable, Drenaje y Saneamiento	Ministry of water management	Varias localidades de Mexico	2013	Consultancy/ Municipal ww/
67	Cervecería Cuauhtémoc Moctezuma / Heineken	Brewer	Puebla, Mexico	2014	Engineering/ Installation&Start-up superv./ Upgrading and rehabilitation/ Industrial ww/ UASB/ Aerobic treatment/ Biogas handling/
68	Cervecería Cuauhtémoc Moctezuma / Heineken	Brewer	Estado de Mexico, Mexico	2014	Engineering/ Installation&Start-up superv./ Upgrading and rehabilitation/ Industrial ww/ Aerobic treatment/
69	Grupo FEMSA, Coca Cola de Mexico	Soft drinks	Veracruz, Mexico	2014	Turnkey project/ Odours control/
70	Empaques Modernos San Pablo (Papelería)	Paper mill	Mexico City, Mexico	2014	Turnkey project/ Upgrading and rehabilitation/ Industrial ww/ UASB/ Aerobic treatment/ Odours control/ Biogas handling/
71	Tereftalatos Mexicanos (Grupo Petrotemex)	Chemicals	Veracruz, Mexico	2015	Consultancy/ Industrial ww/ UASB/ Biogas handling/
72	Vicunha Textil LTDA	Textile industry	Quito, Ecuador	2015	Engineering/ Installation&Start-up superv./ Upgrading and rehabilitation/ Industrial ww/ Aerobic treatment/ Odours control/
73	UNAM - FES Acatlán	Institution of higher education	Mexico City, Mexico	2015	Engineering/ Installation&Start-up superv./ Municipal ww/ UASB/ Aerobic treatment/ Odours control/ Biogas handling/
74	Tereftalatos Mexicanos (Grupo Petrotemex)	Chemicals	Veracruz, Mexico	2016	Consultancy/ Industrial ww/ UASB/ Biogas handling/

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75	Instituto de Ingeniería UNAM	University	Mexico City, Mexico	2016	Turnkey project/ Pilot Plant/ Biogas handling/
51	Compañía Cervecerías Unidas	Brewer	Santiago, Chile	2010	Engineering/ Installation&Start-up superv./ Industrial ww/ UASB/ Aerobic treatment/ Odours control/ Biogas handling/
76	Aquainnova S.A.	Consultant for solid waste	Hidalgo, Mexico	2016	Consultancy/ Solid waste/ Anaerobic digester/ Biogas handling/
77	Programa WaCCliM/Cooperación Alemana GIZ	International cooperation	Morelos, Mexico	2016	Consultancy/ International Cooperation/ Municipal ww/ UASB/ Biogas handling/
78	Programa EnRes/Cooperación Alemana GIZ (Akut Partner)	International cooperation	Mexico City, Mexico	2016	Consultancy/ International Cooperation/ Municipal ww/ Solid waste/ Anaerobic digester/ Biogas handling/
79	Tereftalatos Mexicanos (Grupo Petrotex)	Chemicals	Veracruz, Mexico	2017	Consultancy/ Industrial ww/ UASB/ Biogas handling/
80	Secretaría de Marina - UNAM	Maritime administration	Mexico City, Mexico	2017	Turnkey project/ Pilot Plant/ Treatment of combustion gases/
81	Biogas Roadmap/ Agencia Danesa de Energía (COWI)	International cooperation	Varias localidades de Mexico	2017	Consultancy/ International Cooperation/ Solid waste/ UASB/ Anaerobic digester/ Biogas handling/
82	Aguas Tratadas del Valle de Mexico	Municipal water	Hidalgo, Mexico	2017	Turnkey project/ Sand of municipal ww/

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